Message Text

UNCLASSIFIED

PAGE 01 BONN 11702 261740Z ACTION EUR-12

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UNCLAS BONN 11702

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - WINDSOR DISPLAYS, INC.,
LOS ANGELES, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA JOHANNES BRAUN MANTEUFFELSTRASSE 77 D-1000 BERLIN 36, GERMANY CONTACT: HERR J. BRAUN PHONE: (030) 612-30-58

COMMENT: FIRM IS MEDIUM-SIZED WEST BERLIN DISTRIBUTOR OF DECORATION SUPPLIES IN LOCAL MARKET. FOR PRODUCT LINES OFFERED THERE COULD BE PROMISING MARKET IN BERLIN. INTERESTED FIRM WAS ESTABLISHED IN 1974; EMPLOYS 11. NEW COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. FIRM OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT LINES IN THIS MARKET.

XYLO-BUCHSTABEN RUDOLF PRIEN KG SCHWANTHALER STRASSE 73 UNCLASSIFIED

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D-8000 MUENCHEN 2

CONTACT: HERR HOERMANNSDORFER

PHONE: 089-539118 TELEX: 05-29434

COMMENT: GERMAN FIRM IS STRONGLY INTERESTED IN SUBJECT OFFER AND WOULD LIKE TO HAVE SAMPLES OF THE LETTERS IN QUESTION ASAP, FOR WHICH THEY WOULD BE

WILLING TO PAY, IF PRICES ARE REASONABLE. GERMAN FIRM, FOUNDED IN 1955, IS A MANUFACTURER, DISTRIBUTOR AND AGENT OF VARIOUS KINDS OF LETTERS, INCLUDING PLASTIC. IT EMPLOYS 12, LAST ANNUAL SALES REPORTEDLY AMOUNTED TO DM 1.5 MILLION, GOOD REPUTATION AND GOOD CONNECTIONS TO THE TRADE.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR STOESSEI

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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